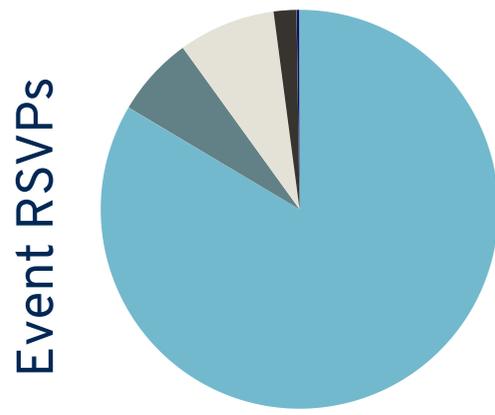
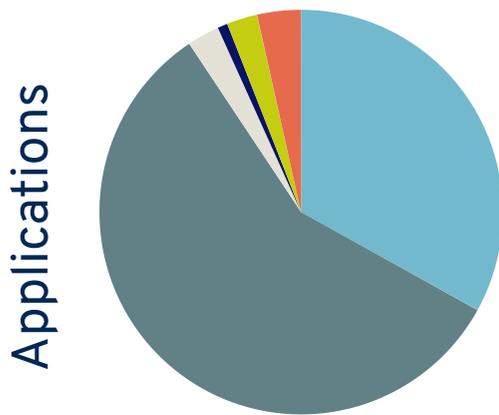




Conversions by Source



5% Conversion Rate
-2%
Q4 20/Q4 19

Monthly Application Volume YoY



WMC Results

WMC, Physicians, Advanced Clinical Providers



58,134 JOB VIEWS
+41% Q4 20/Q4 19



13,135 RN JOB VIEWS
-22% Q4 20/Q4 19



3,252 APPLICATIONS
+18% Q4 20/Q4 19



835 RN APPLICATIONS
-36% Q4 20/Q4 19