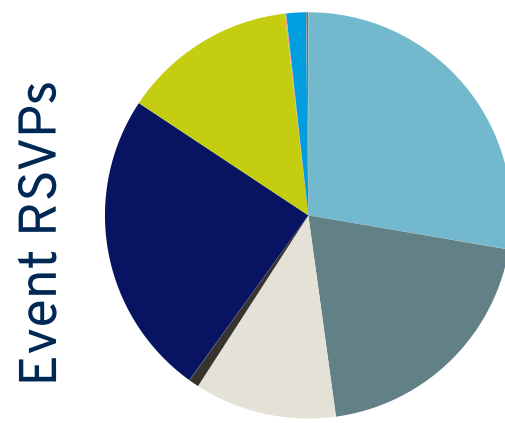
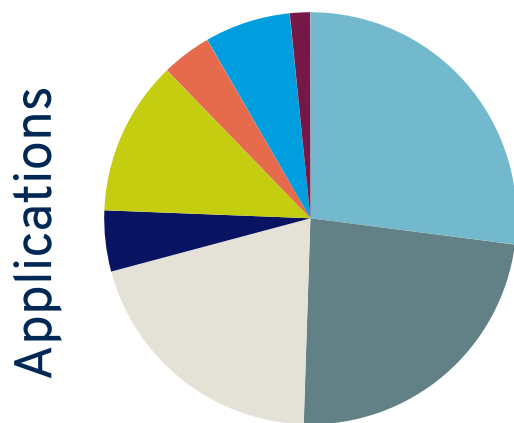


# Recruitment Marketing Q1 2020

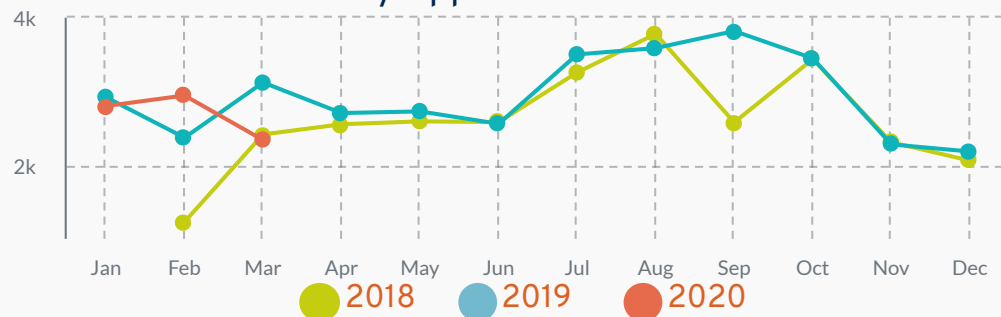


## Conversions by Souce



**6.6%**  
Conversion Rate  
-1.2%  
Q1 20/Q1 19

## Monthly Application Volume YoY



## WMC Results

WMC, Physicians, Advanced Clinical Providers

