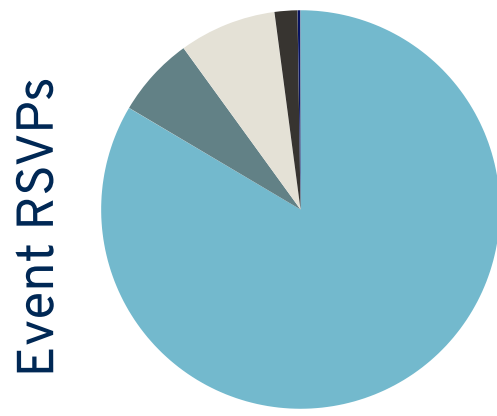
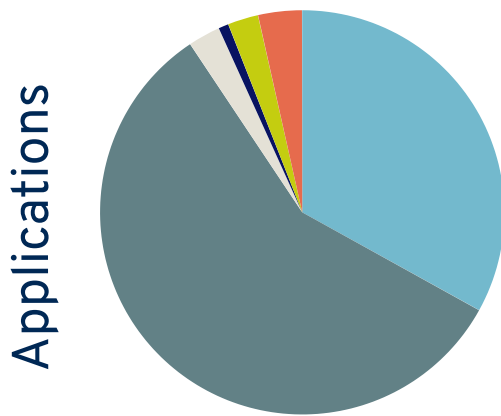


Recruitment Marketing Q4 2020

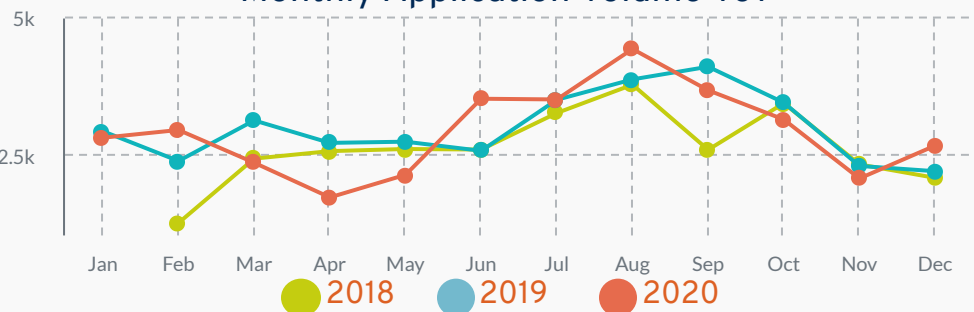


Conversions by Source



5%
Conversion Rate
-2%
Q4 20/Q4 19

Monthly Application Volume YoY



WMC Results

WMC, Physicians, Advanced Clinical Providers



58,134
JOB VIEWS
+41% Q4 20/Q4 19



13,135
RN JOB VIEWS
-22% Q4 20/Q4 19



3,252
APPLICATIONS
+18% Q4 20/Q4 19



835
RN APPLICATIONS
-36% Q4 20/Q4 19